

TELLHOW POWER

E-NEWSLETTER

NOVEMBER 2015 ISSUE 11

EVENTS: [MEE Exhibition Booth S1K39, Dubai, March 1st – 3rd, 2016]

TRAILER GENERATOR SET



TELLHOW Participated in the 118th Canton Fair

From 15 to 19, October, 2015, Tellhow participated in the 118th Canton Fair in Guangzhou, China. We have continuously participated in the Canton Fair for many sessions, at this session of Canton Fair, our booth are J19-J20, 3.1 Hall.

At the exhibition, we brought the newest diesel soundproof generator set to show the customers. And released our new product of emergency power supply vehicle, also show the customers our power plant project service, including hydropower plant and diesel power plant.

In 2015, Tellhow acquired the largest mobile power supply vehicle manufacturer of China.



The mobile power station will be used to supply the emergency standby power for large conferences and competitions, now it has entered the southeast Asian market.

And also it is widely used in power grid repair, earthquake rescue, mine rescue and urban rainwater drainage and other fields.

For the power plant project service, Tellhow can undertake the hydropower plant of 0.2MW-50MW and diesel power plant of 2MW-50MW.

We have signed 5 contracts of hydropower plant projects and supply high voltage gensets for diesel power plant for the mining of Libya.



2 Units of 500kW Mobile Power Supply Vehicles Ready to Exported to Southeast Asia

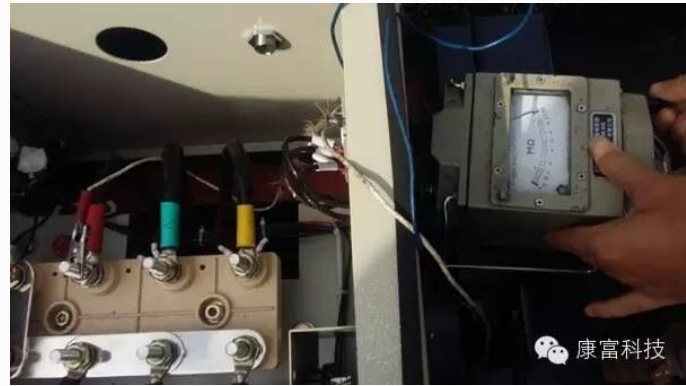


Adhering to “Meeting the customer’s need, exceeding the customer’s expectation.” After six months of communication with the customer. We serious and careful solve problems raised by customers, and meet the customer’s technical requirement for the mobile power supply vehicle.

Finally, we got the customer’s trust and helped them win the bidding. 2 units of 500kW mobile power supply vehicles has finished and will be exported to southeast market in November 2015.

Tellhow Marine Alternator Successfully Went Through IP44 Protection Detection

Recently, the staff of CSIC 722 Institute Visited Tellhow to carry out IP44 test on-site for Tellhow Kangfu brand marine alternator. The test result is all normal fully meet and exceed national standard. Wuhan Branch of China Classification Society surveyor witnessed the whole process test.



Generator protection is an important assessment indicator project of generator performance, and also the important indicator specially for marine alternator. The normal protection level of alternator is IP21 and IP22, high level is IP23. The alternator with IP44 protection level are mainly used in Under extremely harsh environmental conditions. The normal alternator manufacturers did not mention this test.

Tellhow Kangfu Marine Alternator Used on the Ultra-wide Type Freighter

On 1st November, 2015, the world's first ultra-wide type (the maximum ratio of length, width and depth) special deck freighter "Star Show Legend" successfully launched. All the alternators that the freighter use are Tellhow Kangfu brand.



Tellhow Trailer Generator Set for Chinese Army

Recently, Tellhow cooperate with Chinese Army producing the diesel trailer power generator set. The quantity of the trailer gensets reach more than handard units.

Tellhow is a military and civilian cooperating company. The quality of the products is highand through rigorous testing. Tellhow not only supply the power gensets for the Army, but also the alternator for warship, radar, communications command vehicle , air conditioning for military, plateau unmanned power station and other military products.



TELLHOW'S BUSINESS MODEL

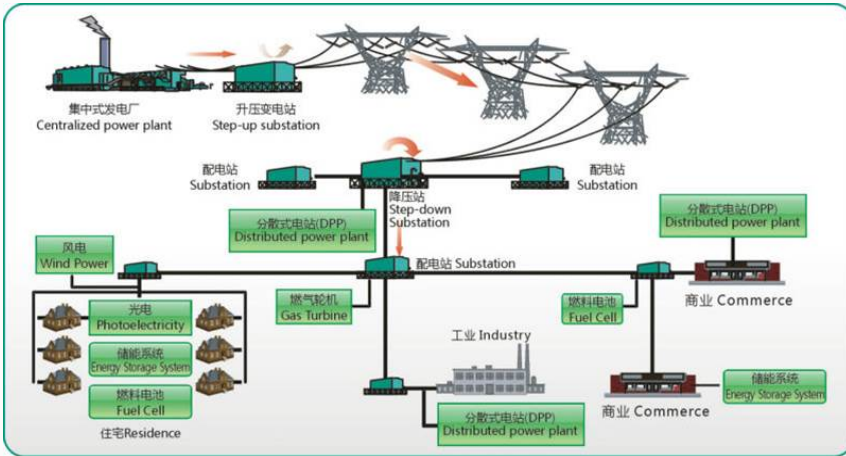
INVESTMENT, CONSTRUCTION, OPERATION of POWER PROJECT



2-50MW Diesel Power Plant



0.2-50MW Hydropower Plant



We can offer
***Intelligent Power
Integrated Solutions***

In 2015, we adjust our overseas business model. Tellhow is specialized in power generation products and electricity power projects, we hope to offer investment, construction, operation and technical service to our customers to establish a more in-depth and comprehensive cooperation with our customers. If you have want to start the cooperation with us, welcome to contact us.

INTELLIGENT POWER SOLUTION EXPERTS

Tellhow is a military high-tech enterprise, listed in Shanghai Securities Exchange in 2002, the first listed company in intelligent electric power industry of China. We has currently set foot in five main domains of intelligent power, electrical motor, military equipment, intelligent energy conservation and software animation. Since 1988, our power solutions have been applied in more than 50 countries and regions. Follow us on www.tellhowpower.com and in company media.

OUR CREED

I do not choose to be a common person.
It is my right to be uncommon—if I can.
I seek opportunity, but don't look for excitation.
I do not want to take care of mediocrity in society.
That would be despised and therefore I feel miserable.
I want to take the calculated risk,
to dream and to build, to fail and to succeed.
I prefer the challenges of life, rather than through guaranteed wasted years of life.
I prefer to be excited when achieve the purpose, rather than to utopian lifeless calm.
I seek fair competition, in order to contribute to the social environment
I can despise labor and not labor and unearned
I will not use my freedom to make deals with shield,
nor with my dignity to do business with the charity
I will never cower before any master
nor bend to any threat.
My nature is self-chest, frank and fearless.
I bravely face the world, advocating and pursuing

**"The personal success is to realize his responsibility,
the value of life is to constantly undertake his responsibility."**

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